

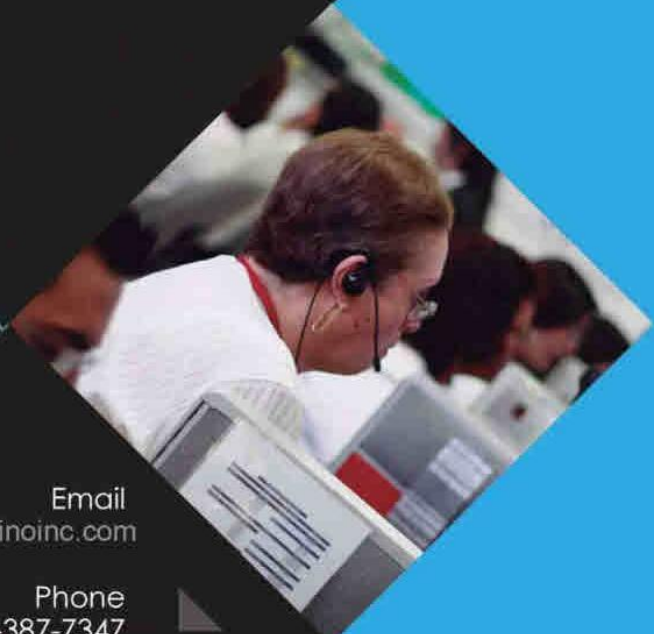
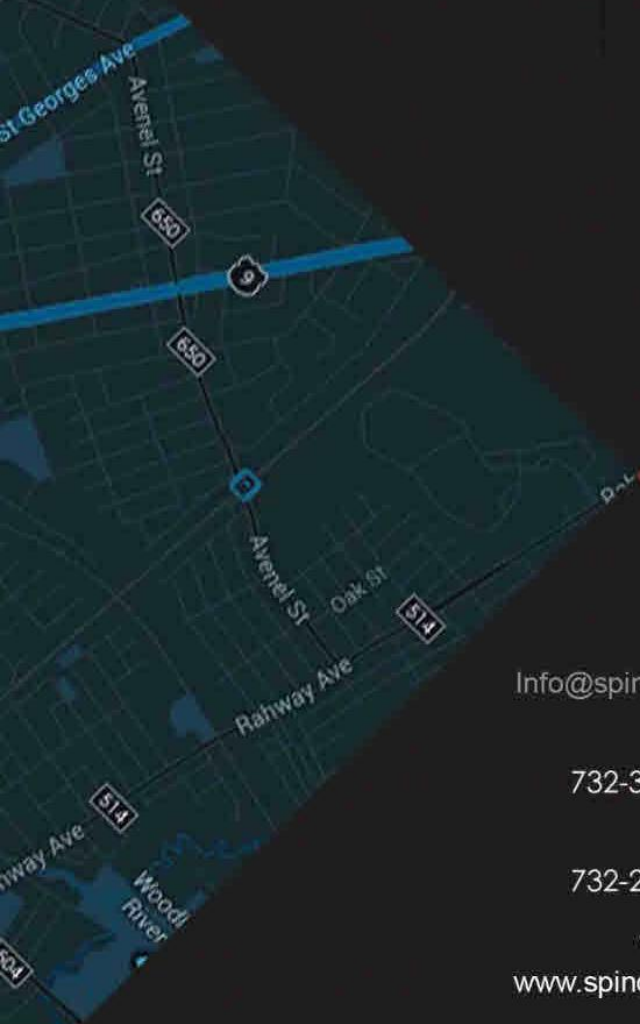
SPINOINC

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Business Innovation is our passion

SpinoInc



Welcome to
SPINOINC

www.spinoinc.com



SPINOINC consulting is aimed at accelerating the business value of IT initiatives by helping to bridge the strategy-to-execution gap through hands-on, cost-effective, highly mature and industry-specific consulting solutions.

SPINO consulting provides clients with targeted solutions to address current market needs and key business challenges to achieve specific outcomes in rapid timeframes.

SPINO seasoned team of world-class consultants are thought leaders with deep understanding of the evolving IT and business landscape.

✔ This positions Spinolnc to respond to changing market dynamics by offering the right solutions at the right time.

Our past experiences and consulting team allow us to tailor solutions that are aligned to the best competency, vertical and geographical fit with our clients.

We execute our solutions through a dynamic engagement model with both account management and subject matter expert oversight.

providing an account infrastructure that is both proactive and quality assured.

✔ CONSULTING

“ SPINO is a leading provider of staffing and consulting and solutions “

It is our philosophy that a consultants job is not to become part of our client's problem it is to become the agent for their change and solution.

This approach allows our team to be proactive to budgets; deliverables, performance and the sustainability of our recommendations are implemented.

The SPINO/Client relationship is driven by our core mission and values and supported by the SPINO Business Advantage.



SPINOINC provides software solutions to businesses so as to enable them to cut down time-to-market and reduce costs. Our solutions span from consulting to technology to operations services.

Our unique value proposition in the IT staffing business is based on three pillars i.e. unsurpassed service, rapid turnaround and cost-competitive services.

Professional Staffing represents one of the core areas of operation SPINOINC and rigorous and continuous efforts have been made over the last five years to broaden and improve this offering. Today these services are available through any of our office in North America and our overseas office in Hyderabad. We at SPINOINC have a systems and a highly process enabled approach to staffing.

STAFFING & TRAINING

Our real-world experience makes a difference and we bring excitement back to the learning process.

With the varying work culture and ethics, there has been a rapid requirement for the management to function dynamically to obtain the anticipated results. Training and development focus to develop skills and competencies for employees to improve end result for their organization.

We start new session every month



“SPINO is a leading provider of Online training solutions”

Shortened timeframes, unique skill set requirements or the need for stringent internal controls may force you to look for a partner to provide a team that can make your objectives an operational reality.

We use our in-depth in-house expertise in software

SPINO aim at bringing proficiency at all levels, from young professionals, veterans wanting to stay abreast of new practices, and for existing workforce seeking to improve their skills.

SPINO Inc reserves the right to change a course's date or location up to 24 hours prior to the scheduled start date.

To request a group class near you and for group rates, course dates or other information, please email us at info@spinoinc.com. Alternatively, you

Application and Infrastructure



Organizations need better solutions quickly, And so **Spinolnc** infrastructure services are helping to change the face of enterprise. And with an emerging global force in the infrastructure market,we have strongest IT Infrastructure Transformation consulting capabilities, and we can help and accelerate your business,

Spinolnc Infrastructure Services is helping to changing the business scenarios, we will help the businesses to the potential of automation and must be ready for a digital tomorrow, with a fast changing face of a business. Intelligent and intuitive software will increasingly power networks. We're leveraging software -controlled infrastructure to enable the Internet of Things and always-on business.



With many years of great experience in software engineering and development managemnet, we offer you guaranteed quality services.

Our traction in cutting edge technology solutions helps our clients witha lengthier shelf-life of applications with minimum maintenance and support requiremnets

Spinolnc offers custom software development services that help in achieving business goals y supporting , building and integrating mission-critical applications and systems

Reducing total cost of operations with faster time to market, our services facilitates in attaining optimized quality software application programs and increased business value.

our expert technical team understands your application requirements thoroughly, prepares, architecture, develops, tests and finally implements it.

We rely on industry-standard and software development practices and rigorously test the application to ensure defect -free-delivery

At **Spino**, every single software system is created and assembled froma pool of eco friendly elements.

Assemble to order development methodology assists us provide more healthy application systems with lower costs in a shorter time than make- to -order operations.

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Skills and Technologies

Finding professionals with in-demand technology expertise can take time, but businesses and their IT needs can't always wait. This is prompting organizations to grow skills sets

In 2020, expected employers across north America to hire for many of the technologies listed below

- .NET
- Agile and Scrum
- AI
- Angular
- Apache Spark
- Big data and business intelligence
- Blockchain
- C#
- Cloud (AWS, Azure, Google)
- Databases
- DevOps
- Golang
- Linux
- Hadoop
- ITIL
- java
- javaScript
- Linux
- Machine Learning
- PHP
- Python
- ReactJS and React
- Native
- Ruby on Rails
- Scala
- Saas
- Virtualization
- VR/AR/MR/XR
- Chief Security Officer(CSO)
- Vice President of Information Technology
- Systems Engineer
- Systems Administrator
- Director of Information Technology Manager
- Project manager
- Scrum Master
- Mobile Applications Developer
- Applications Architect
- Lead Applications Developer

Sought after Soft Skills

Upskilling a priority in most IT departments

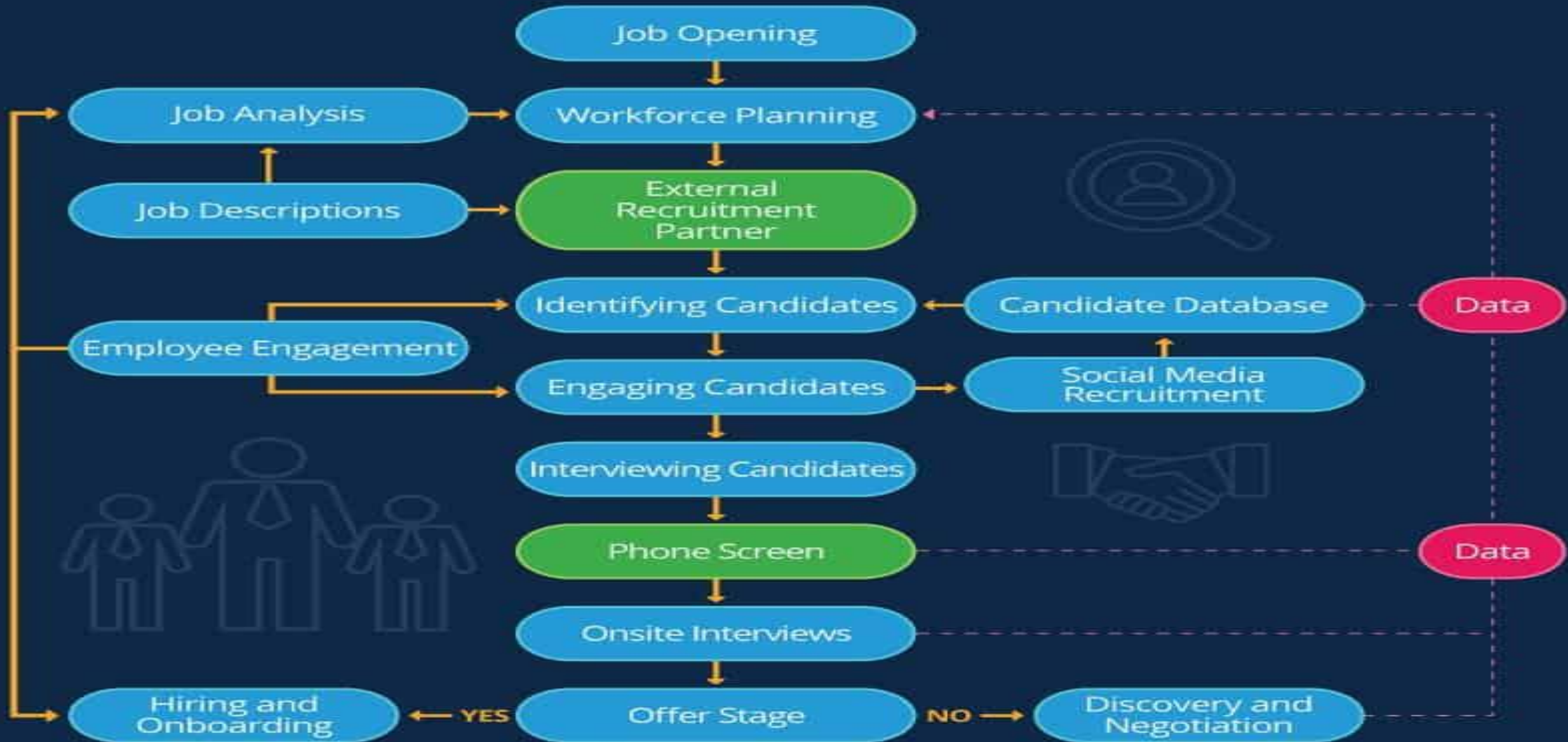


In 2020, expected employers across north America to hire for many of the technologies listed below

- Director of Information Technology
- Systems Analyst
- Desktop Support Specialist
- Technical Writer
- Computer Operator
- Senior Web Developer
- Network/Cloud Architect
- Web Developer
- Network/Cloud Manager
- Front-End Web Developer
- Network/Cloud Engineer
- E-Commerce Analyst
- Network/Cloud Administrator
- Senior Consultant
- Telecommunications Specialist
- AI Architect
- Information Systems Security Manager
- Data Architect/ Scientist
- Security Architect
- Data Modeler
- Database Developer
- Data Security Analyst
- Help Desk Tier 1 / 2 / 3



Recruitment Process



Creative Hot and Emerging Jobs



Creative Hot and marketing jobs

In a job market where skilled creative and marketing candidates can virtually write their own ticket, employers need to be in the know when it comes to emerging hiring trends and what other companies are praying for top talent. The Creative Group 2020 salary guide gives you insight into both.

Expected employers across north America to hire jobs with high salaries in 2020



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- Creative Director
- Creative Services Manager
- Art Director
- Project Manager
- Studio Manager
- Production Manager
- Graphic Designer
- Digital Artist
- Production Artist
- Production Coordinator
- 3D Animator/Modeler
- Environmental Designer
- Presentation Specialist
- Package Designer
- Illustrator/Infographics Designer
- Photo Retoucher
- Photographer
- Traffic Manager
- Front-End Web Developer
- Information Architect
- Mobile Designer
- Visual Designer
- Motion Designer
- Web Designer
- Multimedia Designer
- Web Production Artist
- Video Producer
- Video Editor
- Content Strategist
- Content Manager
- Web Content Manager
- Web Content Coordinator
- Copywriter
- Interactive/Web Copywriter
- Technical Writer
- Copy Editor
- Proofreader
- Marketing Analytics Specialist
- Web Analytics Specialist
- Digital Marketing Manager
- Digital Marketing Specialist
- Brand/Product Manager
- Digital Project Manager
- SEO/SEM Specialist
- PPC Specialist
- Market Researcher
- Digital Strategist
- Digital Community Manager
- Social Media Manager
- Social Media Specialist
- E-Commerce Marketing Manager
- Email Marketing Manager
- Email Marketing Specialist
- Demand Generation Manager
- Marketing Automation
- Customer Experience Manager



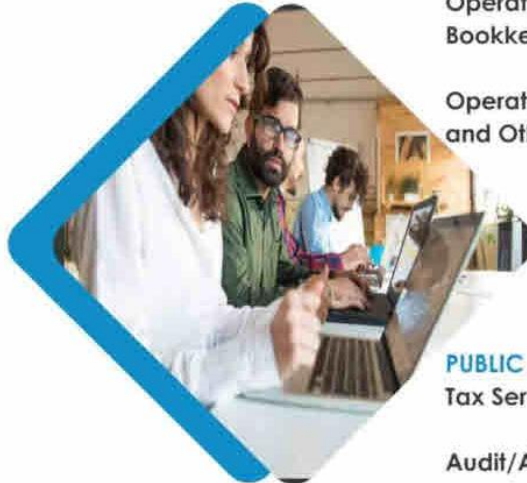
Financial & Healthcare Jobs

Healthcare - Demand positions

The growth of high-deductible health plans is creating a need for hospitals, pharmacies and other providers to seek staff who can provide financial counseling services.

Expected employers across north America to hire jobs in Healthcare positions

- Revenue Cycle Director
- Medical Billing Manager/Supervisor
- Medical Collections/Manager/Supervisor
- Revenue Cycle Analyst
- Medical Biller
- Denials Specialist
- Medical Collections Specialist
- Payment Poster
- Charge Entry Clerk
- Claims Examiner/Analyst
- Claims Processor



experience in banking and financial markets, risk and operations. Firms look for professionals who can help them keep current with the European Union's General data protection regulation (GDPR) and the other global and domestic regulatory standards regarding privacy and data ownership. They also seek candidates with information security experience to assist with cyber security initiatives. Financial and regulatory analysts, compliance officers, and internal auditors are in demand as a result.

Expected employers across north America to hire jobs in financial positions

CORPORATE ACCOUNTING

- IT Auditor** Manager/Senior
- Financial Reporting** Manager
- SEC Financial Reporting** Director/ Manager / Analyst
- Treasury Analyst** Manager
- Business Analyst** Manager
- Data Analyst** Manager
- Business Intelligence Analyst** Manager
- Business Systems Analyst** Manager
- Financial Systems** Director
- Forensic Accountant** Forensic Accountant
- Property Accountant** Property Accountant
- Operational Support Credit and Collections** Credit Manager/Supervisor
Credit/Collections Analyst
Credit/Collections Clerk
Full Charge Bookkeeper
Bookkeeper
Accounting Clerk

Operational Support: Bookkeepers

Operational Support: Payroll and Other

- Billing Manager/Supervisor
- Billing Clerk
- Payroll Manager/Supervisor
- Payroll Coordinator/Administrator
- Payroll Clerk
- Purchasing Manager
- Inventory Analyst
- Inventory Clerk

PUBLIC ACCOUNTING

- Tax Services** Senior Manager/Director/Manager
Senior
- Audit/Assurance Services** Senior Manager/Director
Manager
- Banking and Financial Markets** Managing Director/Partner
Vice President
Associate, Analyst
Business Development Officer

Finance and Accounting

- Chief Financial Officer
- Controller
- Accountant 5+ Years
- Accountant 3 to 5 Years
- Accountant 1 to 3 Years
- Product Controller – Manager
- Product Controller 3 to 5 Years
- Product Controller 1 to 3 Years
- Financial Planning & Analysis Manager
- Financial Planning & Analysis 3 to 5 Yrs
- Financial Planning & Analysis 1 to 3Yrs
- Hedge Fund Accountant – Manager
- Hedge Fund Accountant 3 to 5 Yrs
- Hedge Fund Accountant 1 to 3 Yrs
- Mutual Fund Accountant – Manager
- Mutual Fund Accountant 3 to 5 Yrs
- Mutual Fund Accountant 1 to 3 Yrs
- Internal Auditor – Manager
- Internal Auditor 3 to 5 Years
- Internal Auditor 1 to 3 Years
- Regulatory Reporting Manager
- Regulatory Reporting 3 to 5Yrs
- Regulatory Reporting 1 to 3Yrs

Operations

- Director of Operations
- Operations Manager
- Banking Operations Specialist
5+ Years
- 3 to 5 Years
- 1 to 3 Years
- 5+ Years
- Fund Operations Specialist
3 to 5 Years
- 1 to 3 Years